

MA in Business Law (MABL)

Synopsis about the program

With the expansion of business development in Palestine and the development of the concept of private and entrepreneurial businesses, as well as the development of internal and external commercial movement, the need for specialists in the field of business law, companies, commercial activities, intellectual property and trademarks has become an urgent and important issue. Besides, there is an urgent need for programs and research activities related to the problems of business law, intellectual property, consumer rights and others, which can all be provided in the master's program in business law. Palestine Al-Ahliya University (PAU) hosts the Faculty of Law, which is considered as one of the leading faculties in terms of the quality of its outputs, students, lecturers and infrastructure that qualifies it to expand in the field of business law at the postgraduate level, to run it effectively within the terms and standards of quality assurance.

The term 'business law' refers to the laws that apply to commercial entities, such as partnerships and companies. It is usually considered as a branch of private law as it deals with issues and topics related to both private and public law.

Before carrying out any business, one must understand the important laws that govern the business activities being negotiated. Business law governs transactions between companies, including issues of company formation, litigation, concluding contracts, mergers and acquisitions, as well as issues of commercial leasing and consumer protection. Business law deals primarily with defining rights and responsibilities, as opposed to law enforcement procedures. Business law also includes many overlapping issues. The Uniform Commercial Code is defined as the basic authority governing commercial transactions.

There are other specific legal areas that have evolved into types of business law. They include banking, bankruptcy, crediting, contracting, creditor-debtor, owner-tenant relationships, mortgages, negotiable securities, real estate transactions, sales and secured transactions.

Companies definitely deal in multiple and varied ways. What follows is a small part of the types of commercial transactions, which include concluded contracts, mergers and acquisitions, leasing, etc. The manner in which these deals are concluded is overseen by business law. In addition, how companies are constructed form a large part of business law, as this area of law is

characterized by its broad scope, though it deals primarily with questions of defining corporate rights and responsibilities, rather than the enforcement of these laws.

Because of its huge scope, business law has given rise to a large number of subcategories that follow the realm of legal practice, including sales transactions, secured transactions, banking, landlord-tenant relationships, mortgages, real estate deals, creditor-debtor relationships, bankruptcy, consumer credit, and negotiable shares.

There is a very close relationship between business law and 'commercial law', to the extent that the two terms are often used interchangeably. The legal issues that each law deals with also overlap. Here resides the role of a uniform commercial law as the main authority governing transactions. The following points for launching this unique program should be considered:

1. This program is unique in being the only one in Palestinian universities and will meet the need of students holding a bachelor's degree in law in the country to specialize in this field, which covers a rich set of courses in commercial law, insurance, financial and entrepreneurship issues, intellectual property rights, trademarks and real estate property. Postgraduate programs at other local universities focus on other aspects of legal sciences, which makes this program integrate with the disciplines offered by other universities to meet the Palestinians' needs for higher education.
2. The program will provide universities, private sector companies, the private sector, the public sector and research centers with qualified specialists. It is important to note for the scarcity of research at the graduate level in the field of business law and the urgent need of society for these studies and research.
3. The program will provide the opportunity to exchange experiences, professors and students with foreign universities. It also contribute to improving the legal environment by providing some chances for holders of Bachelor of Laws to complete their higher education to obtain a master's degree as well as highly qualified graduates who occupy public tasks in official and civil society institutions to establish the rule of law and to popularize the legal culture.
4. With the development of the concept of entrepreneurship and the presence of business incubators and accelerators, as well as centers for taking care of creative ideas, the need for the presence of consultants, researchers and specialists in the field of business law has become an important issue. Based on the consultations that the Faculty of Law

constantly undertakes on the local and the neighboring Arab markets basis, there is a strong need for these specialists.

Alumnus Specifications: The graduate of this program is expected to:

1. Acquire the skills of scientific research to conduct research and legal studies with high skill as well as to interpret and apply business legislation with high skill.
2. Translate the acquired knowledge into the application, interpretation and evaluation of commercial contracts and various business laws.
3. Have the legal ability to understand legislation, case law, and commercial disputes, and to provide solutions and legal perceptions of these disputes.
4. Show the capabilities and legal knowledge to create a sound understanding of business law as a philosophy and content in the field of work.
5. Have high analytical and critical skills capable of responding to the requirements of using the law and assuming its professional and national responsibilities in light of the new developments in the areas of specialization.
6. Have the ability to pursue higher educational attainment at the doctoral stage.

Alumnus' Job Opportunities:

There are many and varied job opportunities for students enrolled in a master's program in Business Law, especially since it is a master's degree that depends on theoretical and applied aspects; and thus fills an important practical need in private institutions and government departments. It is worth noting that we urgently need specialists in this branch of law in various fields, including:

- Legal advisor in the public sector
- Legal advisor in the private sector
- Working in the banking sector.
- Working in insurance institutions.
- Working in business incubators and accelerators and institutions for the protection of intellectual property.
- Working as an agent in legal and real estate affairs.
- Working in small, medium and large enterprises.
- Working in public administrations, public institutions and local bodies.
- Self-employment.

- Working as a legal advisor to a commercial contractor.
- Practicing legal and judicial professions.
- Practicing teaching duties after obtaining a Ph.D.

Mission, General and Specific Objectives of the Program, and its Relationship with the Mission of the University and the Institution:

The program seeks to bridge the gap between research and application among law graduates, especially among workers in the private and public business sectors, whether in the commercial companies sector such as contracting companies, real estate companies or insurance companies, as well as with regard to banks, financial markets and monetary institutions, in addition to meeting the needs of the public business sector from specialists in this promising field.

Objectives: The proposed program aims at:

1. Providing a specialized, in-depth and high-level graduate in business law in various laws related to business
2. Preparing competent, specialized graduates with a high level of qualification for self-reliance and providing specialized advice in public and private business law
3. Strengthening the student's research tools and methods and qualifying him/her to pursue studies at the doctoral level
4. Contributing to create an in-depth understanding of the phenomena, areas and problems that are subject to regulation and technicality through legislation issued for this purpose by developing an understanding of the justifications for legal regulation
5. Providing the public, private and civil sectors with specialists in the field of business legislation
6. Providing workers practicing legal, advisory and judicial professions in the public and private sectors with new legal knowledge related to their daily work
7. Dedicating the specialized education model in subspecialties and graduating qualified specialists to work in the fields of subspecialty

A list of the course titles and numbers offered in the program

The courses of the Master's Program in Business Law are divided into the program requirements as shown in the following table:

Compulsory requirements	21 cred. hrs. (thesis track) & 24 cred. hrs. (exam track)
Optional courses	9 cred. hrs. (thesis track) & 12 cred. hrs. (exam track)
Thesis	6 cred. hrs.
*Remedial requirements	9 cred. hrs.
Total:	36 cred. hrs.

Program Compulsory Requirements: The student must complete 21 compulsory credit hours for students of the thesis track and add 3 credit hours (research project) to the comprehensive student track to become (24) credit hours, which are as follows:

Course No.	Course Title	Cred. hrs.
720101	Legal Regulation of International Trade	3
720212	Electronic Transactions	3
720102	In-depth Study in Commercial and Industrial Property	3
720211	Banking Businesses	3
720123	Alternative Dispute Resolution (arbitration, conciliation, mediation)	3
720122	Investment Contracts and Commercial Distribution	3
720232	In-depth Study in Companies	3
Total:		21

Program Elective Courses: The student who chooses /the thesis track/ must complete (9) credit hours and the student who chooses the /comprehensive track/ must complete (12) credit hours as elective program requirements that he chooses from among the following courses:

Course No.	Course Title	Cred. hrs.
720362	Judiciary Applications	3

720301	Insurance Provisions	3
720311	Financial Leasing and Mortgage Laws	3
720302	In-depth Study in Real Estate Ownership	3
720312	Transport Contracts	3
720322	Entrepreneurship and Innovation*	
720321	Labor Law and Social Legislation	3
720331	Guarantees and Settlement of Debts	3
720332	Consumer Protection	
720341	Research Project	3
720342	Investment Law	3
720352	Capital Market Laws	3
720372	In-depth Study in Private International Law	3
<i>*This course is treated as compulsory courses for students of the comprehensive track</i>		

Remedial Courses (9 cred. hrs.):

Course No.	Course Title	Cred. hrs.
720001	Introduction to Law	3
720002	General Provisions in Commercial Law	3
720003	Civil Law (Resources and Provision)	3

Master's Thesis: It is allocated (6) credit hours as follows:

<i>Course No.</i>	<i>Course Title</i>	<i>Cred. hrs.</i>
720299	Master Thesis	6

Course Paradigm: The distribution of courses over the four semesters is as follows:

First year					
Fall			Spring		
Course No.	Course Tittle	Cred. hrs.	Course No.	Course Tittle	Cred. hrs.
720001	Introduction to Law ¹	0	720002	General Provisions in Commercial Law ²	0
720201	Legal Regulation of International Trade	3	720232	In-depth Study of Companies	3
720211	Banking Businesses	3	720122	Investment Contracts and Commercial Distribution	3
	Elective	3		Elective	3
Total:		9	Total:		9
¹ A remedial course for students who don't hold a BA degree in Law					
² A remedial course for students who don't hold a BA degree in Law					

Second Year					
Fall			Spring		
Course No.	Course Tittle	Cred. hrs.	Course No.	Course Tittle	Cred. hrs.
720003	Civil Law (Resources and Provisions) ¹	0	7201123	Alternative Dispute Resolutions (arbitration, conciliation, mediation)	3
720212	Electronic Business Transactions	3		Elective	3
720202	Industrial and Commercial Property	3	720299	MA Thesis	3
720299	MA Thesis	3			
Total:		9	Total:		9

FIRST YEAR					
FALL			SPRING		
Course No.	Course Title	Cre. hrs.	Course No.	Course Title	Cred. hrs.
720001	Introduction to Law ¹	0	720002	General Provisions of Commercial Law ²	0
720201	Legal Regulation of International Trade	3	720232	In-depth Study of Companies	3
720211	Banking Businesses	3	720122	Investment Contracts and Commercial Distribution	3
	Elective	3		Elective	3
Total:		9	Total		9

¹A remedial course for students who are not law students

² A remedial course for students who are not law students

SECOND YEAR					
FALL			SPRING		
Course No.	Course Title	Cred. hrs.	Course No.	Course Title	Cred. hrs.
720003	Civil Law (Resources and Provisions) ¹	0	7201123	Alternative Dispute Resolutions (arbitration, conciliation, mediation)	3
720212	Electronic Business Transactions	3		Elective	3
720202	Industrial and Commercial Property	3	-	-	-
720299	Master's Thesis	3	720299	Master's Thesis	3
Total:		9	Total:		9

Course Descriptions

1. Program Compulsory Courses

Alternative Dispute Resolutions (arbitration, conciliation, mediation)

This course deals with ways of resolving disputes regardless of the state's judiciary, and at the top of these methods is arbitration, and reconciliation, conciliation and mediation also come on top of the priorities of alternative ways to resolve disputes between opponents, which represents a private optional judiciary (civil and commercial) and a path different from the state's judiciary.

In terms of defining arbitration and legal systems for resolving disputes, and identifying arbitration historically and its stages of development, types and nature

of arbitration, and the most important thing that distinguishes it from similar legal systems such as reconciliation, conciliation, mediation and expertise, and the characteristics and concept of other alternative ways to resolve disputes, and the distinction between those means, and then clarifying the implications. Concluding the arbitration contract as the most important means of resolving disputes, clarifying the concept of the arbitration award, the conditions for its validity, and its types, the reasons for the invalidity or rescission of the arbitral award in Palestinian and comparative legislation, and ways to challenge it and ways to implement it.

In-depth study in Industrial and Commercial Property

An in-depth study of the legal provisions of industrial and commercial intellectual property for the protection of human inventions and inventions in its various artistic, literary, scientific or technical forms and the legal means available for that protection, a study of international agreements such as the World Trade Organization agreement. (TRIPS).

Intellectual rights in their various aspects: industrial and commercial property rights, patents, industrial designs and models, trademarks, trade names, commercial data, and the commercial store... etc.

Transactions and Electronic Commerce

Acknowledging the legal assets of electronic transactions, the legal aspects related to the conclusion and implementation of these transactions and the proof of the obligations arising from them, the availability of the international character of these transactions and the impact of this on their legal system. The computer shows how to deal with the most famous global e-commerce websites and pages to find out the technical side of these operations to help students understand their legal aspects.

Legal Regulation of International Trade

Acknowledging the rules and legal mechanisms regulating international trade. By highlighting the issues raised by the legal regulation of international trade exchange and the parties to this exchange from international companies and others, with an explanation of the legal rules regulating international trade operations, especially international trade contracts and issues related to their conclusion and implementation, as well as the means of settling international trade disputes, especially through international commercial arbitration.

Banking Businesses

Introducing the legal framework that governs the work of banks operating in Palestine, the most important legislative rules and provisions enacted by the Central Bank (the Palestinian Monetary Authority), the most important rules and provisions to which banks are subject and enacted by other legislative bodies, the most important recent trends of the legislative bodies regulating the work of banks internationally, and the extent to which the legislature is affected. In the Palestinian Authority, a study of the organizational structure and the supervisory, supervisory and legislative role, bank disputes and mechanisms for resolving them, as well as the most important banking services and products subject to Palestinian banking legislation and the legal issues associated with them.

In-depth Study of Companies

An in-depth study of some issues related to the practical applications of the general theory of companies, the various patterns and forms of companies, holding companies, and actual companies. The legal consequences of corporate

mergers, liquidation and bankruptcy cases, the rights of third parties and the obligations of companies. Determining the responsibilities of the persons, bodies or bodies entrusted with the management of the company or its financial control, the legal dealings of troubled companies and projects, and the effects of such treatment of such situations from a legal point of view.

Investment Contracts and Commercial Distribution

Determining the legal framework governing foreign direct and indirect investments, studying the legal means and ways in which foreign enterprises can achieve their presence in a foreign market, analyzing the elements and components of this framework, analyzing the various legal methods of commercial representation of foreign enterprises, distribution agency contracts and commercial concession contracts. Legal determinants of the form of investment, scope of rights and obligations arising from these contracts, and analysis of legal implications.

2. Program Elective Courses: (9) credit hours selected upon the following:

Entrepreneurship and Innovation

This course aims to raise awareness of self-employment as a professional choice, promote means of legal self-development, and provide technical and commercial legal skills to launch, promote and manage commercial projects in line with the legislation governing business. The course also contains many activities based on interaction with society and the market in innovation, creativity, communication and networking. Leading, presenting, building and presenting action plans, and engaging civil society organizations and relevant ministries such as the Ministry of National Economy and the Ministry of Entrepreneurship and Innovation.

Judicial Applications

This course deals with directing the theoretical study and linking it to the practical and field reality of the texts of the law related to the field of business and its activation by providing students with the necessary information to be followed from the beginning of the registration of the case, especially related to business legislation until the issuance of the judicial ruling in it, through the practical application of all procedures to be followed before the judicial authorities Specialized, and also includes samples of regulations, requests, and defenses that may be raised in the course of hearing cases.

It also includes practical training during holidays between classes in different courts, practicing lawyers' offices, tax departments, banking institutions and companies according to a program prepared in advance in agreement with the relevant authorities.

Investment Law

This course deals with the local investment law in terms of its philosophy and its impact on the national economy, the advantages and exemptions enjoyed by the investor, direct and indirect foreign investment, ways to stimulate and guarantee it, the role of the Investment Promotion Authority in supporting the national investor and co-opting the foreign investor, and the means of settling disputes related to investment contracts.

Insurance Provisions

This course is concerned with studying the legal frameworks for insurance operations, whether it is related to insurance of persons or insurance of funds. The course deals with the study of the idea of insurance, its importance, its legality and

its types, the study of the insurance contract, and insurance companies according to local regulations. Familiarizing yourself with the marine insurance system and the pillars of this insurance system, its branches, studying the stages of concluding the marine insurance contract, the concept of joint marine loss and marine salvage, and the effects of the marine insurance contract

Transportation Contracts

Acknowledgment of the legal rules related to the transport of goods and people and the specificity of the rules related to land, sea and air transport. A statement of the carrier's obligations, the obligations of the traveler, the provisions of the carrier's liability. Ship provisions, maritime navigation persons, ship registration, ship mortgage, ship master's responsibilities, maritime contracts, maritime accidents, maritime assistance, maritime carrier responsibility. The origins and development of air navigation, the legal regulation of air navigation, the definition of air law and the sources of the legal system of the aircraft, the legal organization of air space, people of navigation, the purposes of air navigation, the consequences and effects of air navigation, air assistance, air insurance and its provisions.

Leasing and Mortgage Laws

The course deals with the concept and philosophy of financial leasing in terms of its pillars, terms and conditions in accordance with local, comparative and model laws and international standards, the mortgage in terms of the concept, the philosophy on which it is based, its provisions, the control of the companies that deal with it, and the role of the Capital Market Authority in supervising these two financial sectors Non-bankers and their development within the framework of domestic and comparative legislation. The course also presents the provisions of the official mortgage on movables in the context of promoting microfinance, especially the possibility of mortgaging movables (which are not subject to registration according to the current legislation in Palestine).

Capital Market Laws

Introducing the concept of financial markets in terms of their types and the roles they play. Introducing the rules and provisions regulating the Palestinian financial market "Capital Market Authority", the sources of those rules, the financial securities and instruments subject to the provisions of the financial market, their types and legal nature, the types and regulations of issuance, legal offering and listing of the security and financial instrument, supervisory mechanisms, the organizational structure of the Palestinian Financial Market Supervisory Authority Its functions and powers, the supervisory role. The mechanisms of the Capital Market Authority to control the violations of traders in the financial market, the jurisdiction related to disputes arising from the trading of securities and the behavior of traders.

Labor Law and Social Legislation

This course is concerned with an in-depth study of the topics of labor law, social insurance system, health insurance and social security system. Labor law topics are concerned with studying the criterion of dependency, and the elements of work and wages as a subject of contract between the parties to the legal relationship. The topics also deal with studying the legal consequences of the termination of the legal relationship between the worker and the employer, as well as studying the judicial dispute and ways to end it. The topics of the social insurance system deal with the study of the insurance facts that necessitate the insurance entitlement and the rights established for it.

In-depth Study in Real Estate Ownership

Studying the general provisions of real estate ownership in terms of its characteristics and general methods of acquiring it. A study of the rights in kind on the real estate, the system of foreign ownership of real estate, common ownership and decommissioning. Study the provisions of the real estate registration system. The provisions of the real estate unit ownership and sorting system, as well as the provisions of the real estate registration system, studying the provisions related to the procedures for registering real estate units, as well as the provisions related to the ownership of floors and apartments, studying the procedures related to owners' associations in the multi-unit real estate and their powers.

Guarantees and Settlement of Debts

Guarantees and Settlement of Debts article aims to study the possible means to protect the personal rights of creditors and ensure their fulfillment of these rights by implementing on the guarantee and the effect of activating these means on facilitating and strengthening credit existing in financial relations in civil and commercial activities. And the insurance crisis at the present time. This article also discusses the most important legal means of security, personal and in-kind, to facilitate the payment of debts at their due dates, with special emphasis on mortgaging movables and real estate in accordance with the rules regulating mortgage. It also examines the legal problems arising from installment sale guarantees, in addition to a study of ways to document these guarantees of all kinds.

In-depth Study in Private International Law

This course deals with the concept of conflict of laws and its legal framework, adaptation, rules of attribution, referral, delegation, applications of the rule of attribution in various topics, impediments to the application of foreign law and how to prove and interpret it, applicable law and the competent court, international jurisdiction, implementation of foreign and nationality judgments with linking them to reality Palestinian.

Research Project

Training students on the rules and principles of scientific research in the legal field, by studying and comparing scientific research curricula in various legal schools and completing an applied research project.

Consumer Protection

The course also deals with the explanation and analysis of the legal rules in force in Palestine that aim to protect the consumer from abusive conditions, defective and unusable commercial products, and all other regulations necessary to protect the consumer. The course is concerned with evaluating these rules in terms of showing their deficiencies and presenting the improvements that can be made to these rules to achieve their objectives.